

## Infor ERP VISUAL

“ We’ve seen benefits that wouldn’t have been possible before Infor ERP VISUAL—increased productivity and comprehensive information for better decision-making. ”

JILL BURNS, OPERATION CONTROLLER, ICX TECHNOLOGIES



### Do business better.

If you're a small- to medium-sized manufacturer, you've grown accustomed to the "can't wait" attitude of your customers. They're demanding high-quality products, delivered more quickly and for a reduced cost. It's a tall order that quite often can't be met without first streamlining your operations with the help of an advanced enterprise resource planning (ERP) solution. But just any ERP solution won't do. You have no time to waste on a complicated software implementation that fails to give you the manufacturing and business-specific features you need. The solution needs to enable rapid conversion of customer demands into manufacturing documents that can drive your production. And, as your business grows, your ERP solution must keep pace and scale to meet your changing requirements.

Whether you're considering your first ERP solution or replacing an existing solution to get new lean manufacturing functionality, the decision you make can dramatically influence your long-term prospects for success and ability to be enterprising.

### Leverage experience.

For more than 4,000 businesses worldwide, that decision has been made. These companies are leveraging Infor™ ERP VISUAL, a comprehensive manufacturing and business-specific solution that addresses all of their front office, back office, manufacturing, engineering, distribution, and business performance needs. Infor ERP VISUAL combines affordability, deep functionality, and ease of use to serve the needs of diverse manufacturing



business models, including engineer-to-order, make-to-order, configure-to-order, make-to-stock, and assembly-to-order. Whether you are a capital equipment manufacturer with challenging ETO requirements or in another type of discrete manufacturing, you can be confident that Infor ERP VISUAL will meet your needs today and in the future. As a world leader in delivering enterprise software for manufacturing companies, Infor has made a long-term commitment to keep Infor ERP VISUAL the solution of choice for small- to medium-sized manufacturers.

## Get business specific.

Infor ERP VISUAL features advanced functionality that delivers an integrated approach to all core manufacturing requirements, including MRP (material requirements planning), advanced planning and scheduling, manufacturing execution, customer relationship management, quality management, and warehouse management. The value of Infor ERP VISUAL extends beyond manufacturing, offering users easy and effective ways to interact with core desktop tools such as the Microsoft® Office suite. With an intuitive, full-color graphic interface and point-and-click capabilities, Infor ERP VISUAL is ideal for companies where users have multiple responsibilities. Infor ERP VISUAL delivers what all discrete manufacturers need—support for their full business lifecycle, from planning to sourcing to making to delivering.

## Plan

Infor ERP VISUAL's Manufacturing Window® allows users to quickly and accurately assemble a quote. With the Manufacturing Window, you can build an entirely new quote by inserting each component and operation as needed, or you can create “same as except” structures by using similar quotes or engineering masters and modifying them to the customer's specifications. As the quote is being created, costing information is accumulated and the user can quickly include multiple quantity price breaks as part of the quote. This powerful tool enables users to check for material availability for all components in the quote. Once approved by the customer, the quote can easily be converted to a work order with a click of a button.

## Source

The Material Planning Window module allows users to quickly convert demands into materials. The system is designed for quick response, enabling the planner to see the new requirements for a just-created work order without waiting for an MRP generation. With the Material Planning Window, users can view demand as it is created, making it possible to save time and reduce errors because planners are working with the most up-to-date data and can avoid costly purchases to address outdated requirements.

## Make

Infor ERP VISUAL holds a patent for its concurrent scheduling of both resources and materials, thus ensuring that the right resources are available when the materials are available. For companies with a lean manufacturing initiative, the Easy Lean module makes it possible to adopt lean strategies without re-engineering the shop floor. By only requiring a change in thinking regarding scheduling, users can remain focused on building to the specifications in the work order rather than ignoring the work order as some lean solutions mandate. The Easy Lean module is ideal for rapidly changing engineer-to-order environments, which require documentation and instructions provided by a work order and the detailed cost analysis that is included.



### Deliver

Infor ERP VISUAL enables companies to deliver the right products at the right time. The application has advanced functionality that allows users to ship a work order without first doing a receipt into inventory. The shipping transaction can trigger an automated receipt and issue component materials in one easy step. Infor ERP VISUAL system also give you the ability to take an order, build to the requirements, and ship it without ever creating a part number for that unique item. In Infor ERP VISUAL, all important documents are referenced to each other, supporting full tracking and auditability.

### Infor MyDay

To further improve the user experience, Infor ERP VISUAL lets users add their own specific data to business objects such as partners, items, requisitions, and sales orders without having to customize the system. Infor MyDay provides various views of your key manufacturing data, consolidating information from virtually any data source you need to access and delivering it to you in a single screen viewable from your desktop or laptop. Infor MyDay delivers information specific to your role within the organization, delivering predefined metrics and reports with data views specific to your role. For example, with Infor MyDay, a production planner can stay on top of KPIs such as Planned vs. Actual Production, Unplanned Scrap by Reason, Resource Utilization, and On-time Completion.

“ With Infor ERP VISUAL there is now tight coordination between manufacturing and purchasing. This has significantly improved plant scheduling and enabled us to measure down time and our overall performance on each job. ”

MICHAEL CHETCUTI, CEO, QUALITY METALCRAFT, INC.

### See results now.

Infor ERP VISUAL is a manufacturing-centric solution delivering end-to-end functionality, low cost of ownership, and ease of use to more than 4,000 small- to medium-sized businesses worldwide. It's an ideal solution for an emerging manufacturer looking at ERP for the first time, a business unit in a larger organization that needs specialized functionality, or anything in between.

Infor ERP VISUAL has helped companies like yours achieve results such as:

- Three- to six-month implementations
- 50% reduction in manufacturing lead times
- 50% reduction in work-in-progress inventory levels
- 100% improvement in productivity
- 67% reduction in quoted lead times
- 50% reduction in finished goods inventory
- Return on investment in less than 12 months

## About Infor.

Infor acquires and develops functionally rich software backed by thousands of domain experts and then makes it better through continuous innovation, faster implementation options, global enablement, and flexible buying options. In a few short years, Infor has become the third largest provider of business software. For additional information, visit [www.infor.com](http://www.infor.com).

**Infor Corporate Headquarters**  
13560 Morris Road  
Suite 4100  
Alpharetta, Georgia 30004  
USA  
Direct: +1 (800) 260 2640

Contact your local Infor office regarding availability of products in your region.

