

BizTech Becomes Infor ERP VISUAL Channel Partner



BizTech reaches agreement with Infor Global Solutions as the newest Channel Partner to market and sell Infor ERP VISUAL.

TOLEDO, OH, June 12, 2009 -- Business Technical Consulting, LLC. (BizTech), a provider of VISUAL support and information technology solutions, is pleased to announce that they have entered into an agreement with Infor Global Solutions to be a Channel Partner to market and sell Infor ERP VISUAL. BizTech is the first company to join the VISUAL Partner Channel in the United States in more than 12 years, and their initial territory for new account sales will include Ohio, Illinois, Indiana, Kentucky, Michigan and Wisconsin.

“I am very excited that our company is now an Infor Channel Partner,” said Mike Brown, Managing Partner and BizTech CEO. “Everyone in our organization already knows how VISUAL can make manufacturing companies more successful. Now, we can leverage our years of experience and creative thinking to deliver this great software to companies who are looking for ways to improve their supply chain relationships through reduced lead times and improved productivity. By partnering with Infor, BizTech is emphasizing our commitment to all of our current VISUAL clients by providing the best service possible to ensure they continue to get the most value out of Infor ERP VISUAL.”

Originally conceived as VISUAL Manufacturing by Lilly Software Associates in 1992, VISUAL was the first Microsoft Windows™ based manufacturing software solution on the market. VISUAL Manufacturing was renamed in 1999 to VISUAL Enterprise when it became the first fully integrated, end-to-end business application suite to include: ERP, APS, MES, Quality Management, WMS, CRM, and eBusiness all in one system. In 2004, VISUAL was acquired by Infor Global Solutions in the purchase of Lilly Software Associates and was renamed to its current product brand, Infor ERP VISUAL.

“For the past 10 years, BizTech has provided support to the VISUAL end-user community; from day one, we have had the desire to become a VISUAL Partner”, commented Joe Zalewski, Managing Partner and COO at BizTech, “Today, that desire has become a reality. Best of all, our new relationship with Infor will allow us to better serve our clients.”

About BizTech:

Founded in 1999, Business Technical Consulting, LLC (BizTech) is headquartered in Toledo, Ohio. BizTech offers information technology solutions for a variety of industries with a specialization in VISUAL ERP Support for the manufacturing sector. BizTech is an Infor Certified Partner, Microsoft Certified Partner, Comptia A+ Certified and a Citrix Authorized Solution Advisor. BizTech offers products from industry leading manufacturers such as Infor, Microsoft, Dell, HP, Citrix, Cisco, Symantec, Veritas, Sonicwall, ThinPrint, Wyse, Epson, Lexmark, Okidata and Xerox. BizTech serves over 500 clients throughout the United States and Canada.

For more information about BizTech, please visit our website www.gobiztech.com or call our office at 800.804.4715.

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